

12 Things To Truly AVOID In Your Next TMS Software

Whatever TMS you finally pick - **make sure you AVOID the following 12 typical mistakes when choosing it.** Have questions? Just call our super friendly team here (813-681-5000) and we'll help you – *as we know EVERY TMS on the market.*

- Do NOT choose a TMS if you are **charged ANYTHING upfront.** You'll just be sorry.
- Do NOT choose a TMS if you don't get a **100% free trial for at least 30 days.**
- Do NOT choose a TMS if you are charged for **training, support or maintenance.** It means they know it's hard to use and it breaks a lot.
- Do NOT choose a TMS if it needs to be **installed, configured, setup,** or **requires expert IT staff** to get going. That was so 10 years ago.
- Do NOT choose a TMS vendor unless they have a PURE cloud TMS platform – and it was **built NATIVELY for the web.**
- Do NOT choose a TMS if you **have to pay for each separate module you need.** Pricing shouldn't need a degree in math - or "nickel & dime" you.
- Do NOT choose a TMS unless there's a **free tier option.**
- Do NOT choose a TMS unless they have **verified real customer reviews.**
- Do NOT choose a TMS unless you **check their financials & profitability.**
- Do NOT choose a TMS if they are **owned by your competitor** (many are!)
- Do NOT choose a TMS unless it **supports both assets and brokerage** (or 3rd party trucks) in one single system.
- Do NOT choose a TMS unless they provide **new features at least quarterly** - and at NO additional cost to you – EVER.

If you need FREE help choosing ANY TMS just ask us! If we aren't a good fit we'll say so, and we'll help you pick the *right* TMS for YOUR needs. ***That's our promise!***